



FOCUS ON TECHNOLOGY & CREATIVITY

The continuing evolution and increasing importance of technology to our society has made it one of the most important sectors of the American economy. The importance of technology to industry, communications, national defense, and many other fields, makes it among the most sensitive to the nation and its economy. And the creative processes which give rise to new technology products and services are themselves at risk.

Technology-based research, intellectual property, manufacturing, distribution, and marketing, are accompanied by a broad range of potential security vulnerabilities.

Organizations based on development and marketing of technologically oriented products and services, and their associated firms, have become a major target of vandalism, intellectual property theft, property damage and theft, product tampering, eco-terrorism, and litigation. To counter those concerns, an extremely professional level of security planning, prevention, and protection is required.

Andrews International brings to its technology industry clients an integrated approach to security that provides a range of services and a proven level of reliability to meet both the conventional and extended security needs of the field.

Professionals from Andrews International provide its clients with comprehensive guidelines for security, focusing on threat assessments, situation analysis, and meticulous planning, to identify problems and issues before they arise. That approach is particularly important in these days of terrorist threats and concerns.

Facilities protection requires the highest level of security services related to access control, ingress and egress monitoring, after-hours protection, patrols, and alarm monitoring.

Among the key services provided by the firm are:

- Threat assessments, consulting and investigations
- Security operations management
- Crisis management
- Emergency event response
- Access control and electronic security design
- Alarm monitoring and integrated security system management

- Environmental, health, and safety program design
- Intellectual property security for research and development activities
- Protection against product tampering, counterfeiting, and diversion

Andrews International is a management-and systems-driven company whose professionals have created and constantly refine an approach that evolves to meet the needs of its technology-based clients. Company management works closely with clients to create customized security programs that focus on advance planning and preparation for all contingencies.

The company's web-based workforce management system allows management to integrate personnel scheduling, accounting, and account performance analysis. Its human resources tool tracks each employee's performance and other information.

Andrews International also excels in account transition, rapidly becoming familiar with the client's needs, processes, policies and systems, in a seamless and transparent manner. The company's performance score card identifies key drivers that serve as a baseline for performance measurement.

The selection and training of Andrews International personnel are critical to the company's successful track record with a broad range of technology clients. The company's rigorous selection process includes thorough testing, background checks, past performance analysis, personality/integrity profiles, and other standards.

A comprehensive training program assures that Andrews International security personnel meet the highest standards of the industry, while personnel retention is much higher than the industry norm due to superior compensation packages and benefits.

Among industry organizations in which the company is active are:

- American Society of Industrial Security (ASIS)
- Technology and Asset Protection Association (TAPA)
- International Association of Chiefs of Police (IACP)
- International Association of Bomb Technicians and Investigators (IABTI)
- Overseas Security Advisory Council (OSAC)