



FOCUS ON RESIDENTIAL REAL ESTATE

As the nation's population tops 300 million people, residential real estate of all types has experienced an unprecedented growth spurt.

Residential real estate has, therefore, become a major target of theft, vandalism, property damage, and litigation. And as residential real estate continues to be developed — and values continue to escalate — developers, owners, and managers of property require an extremely professional level of security planning, prevention and protection.

Andrews International brings to its clients an integrated approach to security that provides a range of services and a proven level of reliability to meet both the conventional and extended security needs of the residential real estate industry.

Professionals from Andrews International provide its clients with comprehensive guidelines for security, focusing on threat assessments, situation analysis, and meticulous planning to identify problems and issues before they arise. That approach is particularly important in these days of terrorist threats and concerns.

Facilities protection requires the highest level of security services related to access control, ingress and egress monitoring, after-hours protection, patrols, and alarm monitoring.

Among the key services provided by the firm are:

- Threat assessments
- Facilities protection
- Crisis management
- Consulting and investigations
- Emergency/unusual event response
- Security equipment monitoring
- Armed and unarmed security officers

Andrews International is a management-and systems-driven company whose professionals have created and constantly refine an approach that evolves to meet the needs of its residential real estate clients, from protection of to-be-developed raw land, through operation of mid-sized condominiums, huge

multiple-dwelling housing units, and their owners. Andrews International is one of the nation's largest providers of security services for government-subsidized housing. Company management works closely with clients to create customized security programs that focus on advance planning and preparation for all contingencies.

The company's web-based workforce management system allows management to integrate personnel scheduling, accounting, and account performance analysis. Its human resources tool tracks each employee's performance and other information.

Andrews International also excels in account transition, rapidly becoming familiar with the client's needs, processes, policies and systems, in a seamless and transparent manner. The company's performance score card identifies key drivers that serve as a baseline for performance measurement.

The selection and training of Andrews International personnel are critical to the company's successful track record with a broad range of residential real estate clients. The company's rigorous selection process includes thorough testing, background checks, past performance analysis, personality/integrity profiles, and other standards.

A comprehensive training program assures that Andrews International security personnel meet the highest standards of the industry, while personnel retention is much higher than the industry norm due to superior compensation packages and benefits.

Among industry organizations in which the company is active are:

- American Society of Industrial Security (ASIS)
- International Association of Chiefs of Police (IACP)
- International Association of Bomb Technicians and Investigators (IABTI)
- Overseas Security Advisory Council (OSAC)