



## FOCUS ON PHARMACEUTICAL

The pharmaceutical industry is one of the most diverse fields, encompassing research, manufacturing, distribution, and marketing, with a broad range of potential security vulnerabilities.

Pharmaceutical firms, their suppliers, and associated firms, have become a major target of theft, vandalism, property damage, product tampering, eco-terrorism, and litigation. And as pharmaceutical products and processes continue to be developed an extremely professional level of security planning, prevention, and protection is required.

Andrews International brings to its pharmaceutical industry clients an integrated approach to security that provides a range of services and a proven level of reliability to meet both the conventional and extended security needs of the field.

Professionals from Andrews International provide its clients with comprehensive guidelines for security, focusing on threat assessments, situation analysis, and meticulous planning to identify problems and issues before they arise. That approach is particularly important in these days of terrorist threats and concerns.

Facilities protection requires the highest level of security services related to access control, ingress and egress monitoring, after-hours protection, patrols, and alarm monitoring.

### **Among the key services provided by the firm are:**

- Threat assessments, consulting and investigations
- Facilities protection
- Crisis management
- Emergency/unusual event response
- Intellectual property security for research and development activities
- Access control
- Fire prevention and life safety programs
- Demonstration mitigation
- Protection against product tampering, counterfeiting, and diversion

Andrews International is a management-and systems-driven company whose professionals have created and constantly refine an approach that evolves to meet the needs of its pharmaceutical industry clients. Company management works closely with clients to create customized security programs that focus on advance planning and preparation for all contingencies.

The company's web-based workforce management system allows management to integrate personnel scheduling, accounting, and account performance analysis. Its human resources tool tracks each employee's performance and other information.

Andrews International also excels in account transition, rapidly becoming familiar with the client's needs, processes, policies and systems, in a seamless and transparent manner. The company's performance score card identifies key drivers that serve as a baseline for performance measurement.

The selection and training of Andrews International personnel are critical to the company's successful track record with a broad range of pharmaceutical industry clients. The company's rigorous selection process includes thorough testing, background checks, past performance analysis, personality/integrity profiles, and other standards.

A comprehensive training program assures that Andrews International security personnel meet the highest standards of the industry, while personnel retention is much higher than the industry norm due to superior compensation packages and benefits.

### **Among industry organizations in which the company is active are:**

- American Society of Industrial Security (ASIS)
- International Association of Chiefs of Police (IACP)
- International Association of Bomb Technicians and Investigators (IABTI)
- Overseas Security Advisory Council (OSAC)