



FOCUS ON MEXICO

Mexico is an attractive location for global companies to expand into due to economic advantages. The region, however, also faces geopolitical and economic challenges for businesses, including risks such as kidnapping, carjacking, extortion, theft, money laundering, harassment and assault. Companies, employees and assets – as well as business travelers, high-profile individuals, and expatriates who live or do business in the region – can be targets of these threats.

Vance International de Mexico, an Andrews International Company, helps multi-national organizations and high-profile individuals operating in Mexico to mitigate their risks by providing a comprehensive range of consulting and investigation services. The company assists with enterprise risk management, cultural awareness and travel security for customers in Mexico, as well as due diligence investigations of employees and business ventures for merger and acquisition, asset and personal protection, monitoring and emergency response planning.

Key services provided by the firm include:

- Risk analysis and planning
- Threat monitoring and intelligence briefings
- Cultural awareness training
- Executive protection
- Protective driver services
- Defensive/evasive driver training
- GPS monitoring of employee vehicles and cargo
- Emergency control center alert response services
- Guard protection
- Global investigations
- Customs-Trade Partnership Against Terrorism (C-TPAT) and U.S. PATRIOT Act compliance evaluation and certification
- Supply chain logistics security and cargo protection
- Crisis management planning and response
- Kidnap and ransom prevention planning and first response

Professionals from Vance International focus on providing business entry strategy, regional threat

assessments, vendor and employee screenings, safety training, border compliance reviews, facility security, and contingency planning and response.

Vance International has more than a decade of in-country experience and a detailed understanding of the business and security conditions in Mexico. Vance International understands the broad range of risks to organizations and people in the region and has the expertise needed to mitigate those risks. For example, physical and transportation security entails more than just theft prevention; it also means keeping clients' transportation systems and processes from becoming a channel of illegal activity. Effective risk assessments and security plans help clients find undisclosed problems or liabilities to eliminate surprises before they result in injury, financial loss or legal concerns.

The company's network of reliable sources throughout Mexico, combined with its formidable intelligence-gathering capabilities and years of experience in this high-risk region, provides the support resources clients need to make informed business decisions based on accurate and timely information.

The Vance International team includes multi-lingual nationals who are thoroughly familiar with local culture, customs, language, politics and geography. These experts are highly trained and trusted consultants from the elite ranks of corporate, military, government and private organizations, with experience helping hundreds of clients with specific regional risks.

Industry organizations the company is active in include:

- American Society of Industrial Security (ASIS)
- Association of Threat Assessment Professionals (ATAP)
- International Association of Bomb Technicians and Investigators (IABTI)
- Overseas Security Advisory Council (OSAC)
- International Association of Chiefs of Police (IACP)