



December 23, 2009

Dear Valued Client,

It appears that the SEIU has resorted to its usual and well-documented tactics of intimidation and misrepresentation in its latest campaign against a security company; this time Andrews International. We appreciate your support and ensure you that we remain committed to providing a quality of security service that continues to set industry benchmarks.

In its literature, the SEIU claims it is seeking to "raise industry standards." However, the SEIU's true goal is to force security companies such as Andrews International to recognize the entity and its union contracts. SEIU engages in its smear campaign because federal law prohibits it from going to the National Labor Relations Board and being certified as a union representing security officers. The law, which is more than 60 years old, was created to protect companies from potential destruction resulting from security officers being members of the same union as non-security officers.

This is not to suggest that Andrews International through its subsidiary, Advanced Tech Security, is unwilling to partner with the SEIU. We have done so in Northern California and have offered to do so in New York and Boston on a client-by-client basis as appropriate. We will continue to do so when it is in the best interest of clients and employees. We have a long history of working cooperatively with groups to raise professional standards. Our wages and benefits are consistently among the highest in the industry, often exceeding those offered to SEIU members. However, wages and benefits are a reflection of client needs and priorities, not union demands.

Andrews International is a leader in training security professionals with in-house programs and technology designed to provide the highest level of skill and possibilities for career development. This includes an unequaled multimillion-dollar training facility, prompting many of our competitors to contract with us to train their employees. These factors are the main reasons why more than 1,800 quality conscious companies (many among the Fortune 500) have chosen Andrews International as their security vendor; and why our client retention rate is among the best in the industry, while personnel turnover is among the lowest.

As the largest privately-owned U.S. full-service provider of security and risk mitigation services, Andrews International employs more than 10,500 security personnel. Our company is also lead by a senior management team with more than 200 years of security industry experience. Since our founding in 1988, we have established and enforced the policies and processes required to achieve the highest levels of compliance with federal, state and local laws, while operating in the best interest of employees, customers and investors, all of whom contribute to and have a stake in the company's success.

Thank you for choosing Andrews International and we wish you the happiest of holidays.

Sincerely,
Randy Andrews
Chairman and Chief Executive Officer
Andrews International